American Maritime Modernization Association, Inc.

Subject: Minutes of the AMMA General Monthly Meeting held @ 1330 on 22 August 2019. Host: L3 Harris, 1164 Pickett Rd Norfolk, VA.

Members in attendance: Sondra Mayfield, Advex; Randy Turlington, Tecnico; Jamie Ray, Aerotek; Michael Malone, Q.E.D.; Mike Crabb, Unidyne, Inc.; Don Zimbro, VT Group; Joe Yurso, QED; Gregg Krueger, Prism Maritime; Cindy Walnetski, Marine Industry Consulting; John Glover, Ben Enman & David Reynolds, Ameri-Force; & President, Bob Blenner of Delphinus, commenced the meeting at 1:30pm.

Visitor(s) in attendance: None.

Guest Speakers:
Shawn Avery President & CEO of Hampton Roads Workforce Council (formerly Opp Inc) & Holly Cuellar from the McDonald Group gave an organizational presentation that addressed the vast industry talent drought and our growing Supply & Demand gap:
- Discussed their Talent Strategy approach and 2 Programs offered (On the Job Training & Customized Training Programs)
- These two programs average a 50% Cost Savings when companies work with their entry level personnel. Most companies are putting an emphasis on building our future workforce. They programs are excellently aligned.
- There are 4 Career Work Centers locally in Norfolk, Portsmouth, Franklin, Suffolk & they have a partnership company in Newport News.
- 2018 they partnered with over 4,000 local businesses & have aided over 2,000 Veteran’s in the part 1 ½ year.
- “Skilled Bridge” a 6-month program that gives a baseline intro of our industry’s trades in effort to build our future workforce via our local youths.
- Job Boards, Job Fairs & other services are available to participating companies.
- Significant work is being done with training and placement of Veterans.

Current Business:
A. Review and Approval of Treasurer’s Report: Treasurer Michael Malone reviewed the budget. Social Funds balance was discussed to aid in the build out of the next 6-month schedule.
**An Association of Professional Maritime Corporations**

**B. Membership Status Report:** Chairwoman Cindy Walnetzki reported there are 65 active companies. Bob discussed the conglomerate mix of membership companies and the unity it brings.

**C. Quality Assurance Committee:**
- Chairman, Don Zimbro is hosting a joint Quality-Safety Committees Meeting as well as a General Meeting at VT Group (Viking Dr) on 11 September @ 2:30PM which will include a tour of the facilities - please bring your own safety glasses.
- Don discussed an AMMA NDT Level III audit service available to all Member Companies without an NDT III Inspector.

**D. Safety Training Committee:** Chairman, Jason Kjos, was not able to attend.

**Other Topics:**
Gregg Krueger asked if there was any interest for AMMA to join the Chamber of Commerce and the return on investment (ROI). Recommendation for someone with a company membership to attend and then we can revisit the topic.

**Meeting Adjourned** 2:36pm.